



## **Manager - Business Development - North America**

ServiceTec International, Inc. is seeking a Manager - Business Development to join its North American team. Working mainly from your home office, the preferred candidate will be physically located in the Western region of the US. Regular air travel is a requirement of the role and, consequently, proximity to a well-served airport is an advantage. Candidates should be able to travel freely and without restriction within the US and possess a valid driver's license.

The company provides Managed IT Services to the Transportation Industry with a special focus on the aviation sector. Ideally you would need either an aviation industry background and/or strong knowledge of selling sizable Managed IT Services contracts. An interest in both IT and transportation is essential.

Strong verbal and written communications skills are mandatory as, to be successful in this role, you need to have a skill for 'relationship selling' combined with the drive to 'ask for the order' at the appropriate time. It is a prerequisite that the candidate can provide a suitable home office environment, with telephone and Internet access, where you can conduct telephone conversations with potential customers in a professional manner. The company will provide a laptop and printer.

ServiceTec International, Inc. is an Equal Opportunity Employer and will comply with all applicable local, state and federal statutes concerning equal employment opportunity with regard to all employees whether full time, part time, casual, temporary, seasonal or contract.

The Company does not discriminate on grounds of sex, trans-gender status, sexual orientation, religion or belief, marital status, civil partnership status, age, race, ethnic origin, color, nationality, national origin, disability or on other grounds prohibited by legislation.

This policy applies to the process of recruitment and selection (both internal and external), promotion, training, conditions of work, pay and benefits and to every other aspect of employment, including general treatment at work and the processes involved in the termination of employment.

Candidates should send their resume and a brief covering letter explaining why they are interested in this opportunity to [recruitment@servicetec.com](mailto:recruitment@servicetec.com).