



## Sage User Network 2007 Conference

The 2007 Conference was a great success: most delegates have been members for many years though we also welcomed a large number of new members to the event for the second year running. We have had some very positive feedback; the Fun Casino was again great entertainment, congratulations to Marcus Kendrew from Defacto Solutions who won with an amazing 21,000!

Many thanks to all sponsors and delegates who supported the Conference this year. We had some new sponsor companies and three sponsors launched their new products at the event.

The launch of Defacto's new Bar Code Data Capture solution built into Sage Line 500 and Sage 1000 created a high level of interest at the show, as did the launch of Orbis TaskCentre v4.5 which includes new features specifically designed for companies running Line 500 and SalesLogix. Datalinx also launched their new Barcode System for Line 500 users. For more information on these products, visit our website.

Sage presentations included the Sage Strategy Update, Line 500 and Sage 1000 Roadmap, and Sage Business Intelligence. Sage workshops included "Making the most of Line 500" and "Sage Usability"; both were very well attended. Snowdrop HR and Payroll Software, recently acquired by Sage, was presented on the Monday and was followed by a workshop on the Tuesday. A CRM workshop, "So you think you don't need CRM" was also held on the Tuesday.

Special thanks go to all the Sage User Network members who took the time to prepare presentations for the event.

Delegates have again highlighted the value of the networking that is made possible by Sage User Network events. The opportunity to speak to other users about the system and any issues is extremely beneficial and constructive.

*De Vere  
Belton Woods*



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# Sage User Network 2007 Conference Presentations

The presentations from Sage included the Sage Strategy Update and the Line 500 and Sage 1000 Roadmap. It is clear that there are two distinct choices for Sage customers:

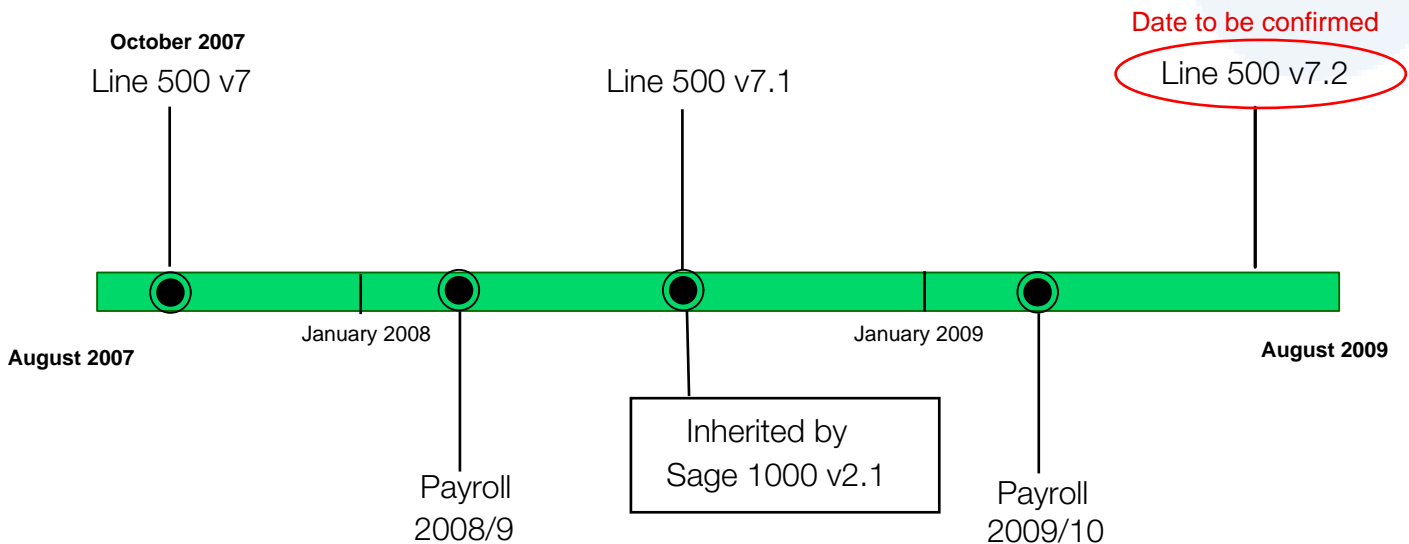
## Sage Line 500:

- A strong mid-market business management system
- International and multi platform support
- Dedicated development team continuing to add value to the application
- Ideal as the core of an integrated set of business applications

## Sage 1000:

- A tightly-integrated business management solution applicable for broader use within a business
- Strong customer relationship management functionality
- Roadmap to support integration and new functionality
- An evolving suite of integrated modules

Sage Line 500 version 7 was released in October 2007; the roadmap for Line 500 to version 7.2 is below:



## Sage Line 500 v7 Key Deliveries

<p><b>Usability</b></p> <p>Universal Client enhancements          Alternative BOM and Routes          Multi-company batch queue clear-down          Analysis codes in scheduled orders</p>	<p><b>Customer Wishlist</b></p> <p>Auto Credit Notes          Flexible Item Reallocation          MBEs          Auto GL Year-End journal          Improved Aged Debtors analysis</p>	<p><b>Market-driven Wishlist</b></p> <p>Enhanced Back-to-back order processing, Customer Returns module, and Credit Management module          Stock Hold and Obsolete controls          Carousel VAT (UK)</p>
<p><b>Integration</b></p> <p>Support for additional transaction types          Additional APIs          Support for .Net2</p>	<p><b>International</b></p> <p>Update of existing formsets          Translations for works-orderless          Production, Product Management and Manufacturing Extension Pack</p>	<p><b>Platforms</b></p> <p>Windows Vista (UC &amp; GUI)          Internet Explorer 7          UNIX Platform updates</p>

# Sage User Network 2007 Conference Presentations

## Sage Line 500 v7 platform list

### Sage Line 500 v7.0 Server Platforms

						IBM Dynamic Server	Oracle Database Server	Microsoft SQL Server
UNIX	RISC	IBM	pSeries	AIX	5.3	10	10R2	✗
		HP	PA-RISC	HP-UX	11iv2	10	10R2	✗
		SUN	SPARC	Solaris	9.0	10	10R1	✗
	Intel	SuSE	IA-32	SuSE Linux	Enterprise Server 9	10	10R1	✗
Windows	Intel	Microsoft	IA-32	Windows Server 2003	Standard & Enterprise Editions; SP and R2	✗	10R2	2000 SP4 2005 SP2
			x64		Standard & Enterprise Editions; x64 R2	✗	✗	2005 for x64

### Sage Line 500 v7.0 Client Platforms

			Windows Server 2003 SP2 and R2	Windows XP Pro SP2	Windows Vista Business
GUI Client	32-bit Windows Application		✓	✓	✓
Universal Client	Client Browser Applet	IE 6 / IE 7	✗	✓	✓
	Staging Point Server	IIS 6.x	✓	✗	✗

## Discussion Forum

The forum is there for the exchange of ideas and can only be an effective resource if you, the members, use it on a regular basis.

It is there for YOU!

## WIN! WIN! WIN!

Every quarter the person who has made the highest number of posts in the forum will receive a case of wine as a thank you.

**GET POSTING NOW!!**

## Meeting Topics

If any of you have a specific topic you would like to see covered at a future meeting, please contact Nicole James, Sage User Network Technical Director. We are open to all suggestions. We are also in need of members who are willing to present to the group. If you would like to volunteer, please contact Nicole.

# Sage User Network 2007 Conference

## A Delegate's View

Is it really a year since I attended the last Sage User Conference?

Well here I am again. Firstly I thank Nicole for arranging another excellent Conference; I think they just get better and better. All her hard work finding a venue, getting sponsors, approaching presenters and the general organisation made it such a successful occasion.

This year's Conference was first rate, and the venue, not only easy to get to, but with lots of amenities including a nursery, made the decision to attend very easy.

The conference space was well used and allowed every opportunity to visit the exhibition and network with the other delegates (some who are, by now, old friends). The timing of events allowed everyone to move easily between all of the presentations. The ones I attended were very useful, well presented and thought provoking; I think that I always learn something! The evening reception and dinner was a great time for really getting to know our fellow delegates.

The entertainment during and after the meal was up to Serge's usual standard - how does he do those magic tricks? Once again Nicole thank you, I hope that everyone will join me in saying roll on 2008.

Diane Richardson  
Finance Service Manager  
Hertfordshire Partnership NHS Foundation Trust

## Newsletter Articles

Please can you send any articles for the next newsletter to Nicole James, Sage User Network Technical Director. Anything you would like to be published is acceptable - letters to the editor, user stories, hints and tips, comments on the Sage User Network and the way we do, or do not, fulfil members requirements. We are here for YOU and this is YOUR newsletter.

### **\*NEW\* Discussion Forum**

at [www.SageUserNetwork.com](http://www.SageUserNetwork.com)

### **Subscription Renewals**

Please can you ensure that your subscription renewal is paid promptly; July invoices should be paid by 1 July

*Full copies of all presentations can be downloaded from the Members News page on the website*

# Sage User Network 2007 Conference

## Sage Report

All Sage representatives attending this years Sage User Network Conference were once again delighted to be involved in another well organised event. Through our involvement in presentations, technical support and clinics - we aimed to place the emphasis on Sage Line 500, but also hoped to broaden our content and your experience by including Sage 1000, BI, CRM, and Snowdrop HR software.

I spoke to the majority of our attendees before I penned this article, and the same themes rang through each of our conversations. Each Sage speaker enthused about the lively and attentive audience. The interaction, challenges and questions they felt added to the debate and transformed each presentation into an open dialogue speaker and audience. Each commented on the benefit of receiving genuine educated feedback that will contribute to the shape of our products in the future.

This years event was an opportunity for Snowdrop, our recently acquired mid market HR software provider to attend and build relationships with yourselves and our Business Partners. The attendance at their presentations was impressive, and I noticed a real buzz and interest around their sessions. I know Richard and Morag thoroughly enjoyed the event, and were pleased with the interest their presentations generated.

I would like to thank Hazel form the Youth Hostel Association, Michelle at Johnston Press, John from Thermo Fisher Scientific and Simon at Steljes for taking part in our film case studies on the first day. Between a fire alarm, two rogue Chinook helicopters, an aggressive goose and several curious guests - we managed to get some great footage that is currently in the 'cutting room' and will appear on the Case Study pages of Sage.co.uk soon.

The evening meal was very enjoyable, and the company greatly enjoyed. I am still trying to work out how the magician, Serge, passed two elastic bands - each held on opposing forefinger and thumb - through one another, and how he could have predicted his blackjack hand before cleaning me out on the casino tables.

The real benefit for ourselves was the honest, educated feedback we received and we hope you benefited from our involvement and were able to take something away from each session. Well done to Nicole for a fantastic event, and thanks on behalf of all Sage attendees for your company and the the interesting new ideas, thoughts, and conversation you provided us with.

Chris Coulson  
Marketing Programmes Manager - Mid Market Division  
Sage (UK) Limited

## Dates for your Diary 2007

04/12/07 - Meeting / Awareness Day  
Sage Winnersh

07/02/08 - Meeting / AGM  
Sage Winnersh

20/05/08 - Meeting / Awareness Day  
IBM Warwick

The agenda for all the above meetings where relevant will be published on the Sage User Network web site; book online at

[www.SageUserNetwork.com](http://www.SageUserNetwork.com)

### Committee Meetings

24 January 2008, Sage Winnersh

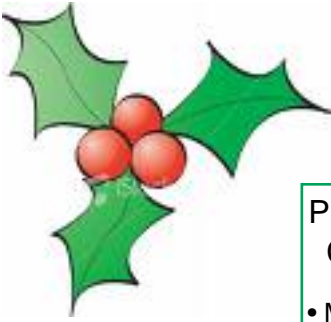
22 April 2008, University Hospital Birmingham

## Discussion Forum

Why not open a discussion with members; we have even included a Social section after a request from a member - catch up with people you have met at meetings.

A well used forum can bring added value to your membership; if you ask the Helpdesk a question, why not post it in the forum too - someone out there may know the answer!

# CB Top Tips for Christmas 2007



**PRINTING THE DEFAULT CURRENCY CODE**

- Most notably on POs
- Add "currency\_code" to the PO print form(s) as desired

**MULTI-CURRENCY RECEIPTS & PAYMENTS**

- Projects 813 & 814 turn this on
- Cash posting screens change quite a bit!
- Much more flexible than original system
- Clear off any invoice in any currency in any other currency
- Requires DA0659 Euro to be turned on as well

**ARCHIVING**

- Set environment CSDB\_PERFORM to YES to improve performance when archiving
- Use SQL to add it to csmaster.environment
- Test your archiving time in the demo company first!

**PRINTING A "£" SIGN** **You wouldn't think it so difficult!**

- Go to the command prompt on the server, move to the ~csserver directory and run cs3.bat to set up the environment.
- Change directory to master. Run "gencode" and select 1 for ISO Latin 1.
- Move into ~csserver/termdef and insert the following two lines into the "CONTROL:" section of ntcp850 file.
 

```
ecode: 1
            eterm: 1
```
- Extract the file from codemap.zip (You can get this from your reseller) and copy into the ~csserver/master directory.
- Copy the file "printer" (Also from your reseller) into the ~csserver/termdef directory.
- From within "Spooler Management -> Printers" add the termdef file "printer" to the printer information.



**DON'T ALLOW BLANK SPACES IN CODES – IT CAUSES PROBLEMS WHEN USING SOME 3RD PARTY APPLICATIONS E.G. THE EXCEL "VLOOKUP" FUNCTION**

**DON'T KEEP YOUR AUDIT TRAILS IN THE SAGE SPOOLER**

- it's unsafe, you may loose them
- limit of 999 prints per user
- you will struggle to find them

**MAINTAIN YOUR POs.**  
 OLD UNFULFILLED POs SHOW THAT YOU ARE RUNNING A POOR ACCOUNTS SYSTEM, NOT AN ERP SYSTEM

**SIMILARLY, DON'T ALLOW THE USE OF COMMAS (,) OR PIPES (|) IN TEXT FIELDS., IT WRECKS CSV OR UNLOAD FILES RESPECTIVELY**





## Discussion Forum: Additional Functionality

### Private Messaging



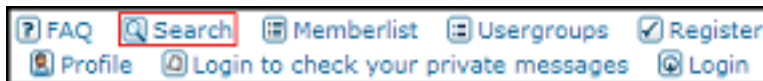
Private messages allow users on a board to contact each other out of the public eye. Private messages can be described as a cross between email, instant messaging, and forum posting.

To use private messaging, you must be logged in to the board. Look at the top of any page, and click "You have X new message(s)". This will take you to your private messaging center.



### Searching

The forum has a search system that will allow you to find topics you are interested in. To get to the search page, click the small Search link at the top of any page.



You may use the asterisk(\*) wildcard character to broaden your search. The asterisk will match any number of characters.

## Sage User Network 2007 Business Partner of the Year

The survey for our 2007 Business Partner of the Year Award will be available in the Members Area of the website from Monday 26 November 2007 and voting will close Friday 21 December.

The results will be announced at our February Meeting and AGM, 7 February 2008 at Sage Winnersh.

We have changed the survey this year to enable you to score the Business Partners on the following:

- **HELPDESK**
- **CONSULTANCY**
- **ACCOUNT MANAGEMENT**
- **PROJECTS**
- **BESPOKE WORK**
- **OVERALL ASSESSMENT**

The above categories are split into other areas where appropriate.

You will also be able to add comments - these will NOT be published but will only be made available on request from the Sage User Network.

As always, all results will be treated as confidential, only summary results will be published.