Sage User Network 2008 Conference

The Oxford Belfry

20 – 21 October 2008

Planning is well underway for our fifth annual conference; we signed up all ten sponsors in record time and have some new sponsors joining us this year.

Following comments from delegates and sponsors, we have also made some major changes to the event; see more details later in this newsletter.

Some delegate comments from the 2007 Conference:

"Excellent opportunity to talk to fellow users to discuss their solutions to common problems"

"Very good, everyone was very helpful, learnt a lot as a new member"

Can you afford not to be there?   Book online NOW!

In This Issue

- Sage User Network May 2008 Meeting

- Sage User Network 2008 Conference

- Sage User Network 2008 Events

- Notice Board

Present at the 2008 Conference and your place will be FREE!

Present at any other meeting throughout the year and you will be rewarded with a 50% saving on your place at the 2008 Conference

Don't forget that all presentations from Sage User Network meetings are available online in the Members Area of www.SageUserNetwork.com
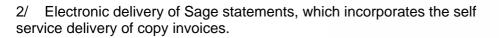
Sage User Network May 2008 Meeting

Formate Output Management Software

I would like to thank all the speakers who took time out of their busy schedules to present at our meeting in Birmingham. I would also like to thank Gordon Hancock, our Chairman, for the hospitality and superb facilities at University Hospital Birmingham.

The first presentation was a demonstration of a product we have not seen before, Formate Output Management Software. Thanks to Craig Marshall from Just Rams plc and Joe Hyde from Document Genetics.

The presentation focused on the value this product adds to a business and looked at some real life examples of how Just Rams apply two innovative Formate applications:

1/   Pick list automation - using barcodes to trace and capture pick lists.

2/   Electronic delivery of Sage statements, which incorporates the self service delivery of copy invoices.

For more information on the Formate product, visit their website. Document Genetics will also be at the 2008 Conference in October.

Sage Asset Manager

Léonie Brown, Sage Solution Sales, then gave us a demonstration of Sage Asset Manager, the main features of the product are listed below.

Feature	Benefit
Highly scalable	Will suit a wide range of businesses. From 1 user to 20+, from 1,000 to 100,000+ assets
Consistent, intuitive interface	Easy to learn and easy to use
Automated transfer of assets from Sage 1000 and Sage Line 100, or from a spreadsheet	No re-keying of existing data
High level of customisation	Tailor SAM to suit your business and users
Flexible searching and reporting	Quick access to your data for queries, updates and reporting
Export reports to a spreadsheet or in HTML format	Publish documents to an intranet or send via email

The full brochure on Sage Asset Manager can be downloaded here.

Full copies of all presentations are available on line in the Members Area of www.SageUserNetwork.com

Sage User Network May 2008 Meeting

Are stockouts affecting your delivery service levels?

Steve Tattum, Sage Product Manager, showed us how it is possible to profile stock for better service and improve cash flow forecasting. Using the tools available you can avoid the following, or similar, horror stories:

> We pay for 3rd party secure warehouse storage for some promotional packaging materials and labels. The stock is never issued and increases each year - currently valued at £1.5m

> Our sales staff will not confirm despatch until they have walked across the site and seen the stock for themselves.

> Production has stopped for lack of a critical part. We have 'ring fenced spares stock' which cannot be released.

> "I've triple checked the stock count – which number would you like?"

Steve took us through the available tools, including the END OF MONTH FORMULAE screen, how to use the inventory policy screen and the ABC Analysis method.

For full details, download Steve's presentation from the Members Area.

Sage Line 500 Wish List

Andrew Credland, Sage Research and Development, updated the delegates on the line 500 Wish List:

- How to enter wishes
- The voting list process
- Progress on Line 500 V7.1
- Demo of some of the wishes developed to date

Following the presentation, the delegates discussed some Wish List items in detail with the Sage Research & Development Team:

- Functionality to insert lines - for example, in Purchase Orders, Sales Orders, Requisitions
- Sales invoice and credit note print - add sort keys, extend consolidate options, reprint single invoices when range selected
- Enhance Release Stopped Orders - exclude forward orders, de-allocation, partial release of a line, better selection criteria, etc.
- Changes to customers on Sales Orders and suppliers on Purchase Orders - either fix so all data (eg VAT & analysis codes) is re-read and re-calculated or prevent the changes once there are lines on the order
- Changes to customers on Sales Orders and suppliers on Purchase Orders - either fix so all data (eg VAT & analysis codes) is re-read and re-calculated or prevent the changes once there are lines on the order
- SOP Shipping Note and Pick list enhancements, additional fields, re-read records when re-printing, allow re-print of single order when it has been included in a prior range selection
- Capture and report the user id and name when showing record locked messages. For instance in order entry when a product record is locked.
- Master File Auditing, add record creation date and user name to stock, customer, supplier and price list files
- Spooler management/printing enhancements: add new papers & better form layouts for better use by Paperless module, sort orders in the spool queue, etc

A detailed report of the discussions can be seen with the meeting presentations on-line.

Copies of all presentations are available on line in the Members Area of www.SageUserNetwork.com

Sage User Network 2008 Conference

20 – 21 October 2008
Oxford Belfry, Milton Common, Near Thame, Oxfordshire

We have made some changes to the structure of the conference for 2008:

- all presentations will be repeated
- the agenda has been designed to give the delegates an opportunity to see ALL presentations
- the exhibition will be open Monday 20th October and Tuesday 21st October
- set breaks throughout both days and second day extended
- Sage BI Customer Day on Tuesday 21 October

As usual we will have Third Party Presentations, User Case Study Presentations, an Exhibition area and the Sage Product Roadmap. In addition we will be holding "clinics" and product workshops which will be headed by Sage personnel. We have new sponsors this year; see our website for details.

The 4 star location, The Oxford Belfry, is currently undergoing a £4 million redevelopment to transform this renowned facility into one of the region's most contemporary and stylish hotels and conference centres. This work will be completed by the summer and will result in a superb location for our event.

CATEGORY	COST
MEMBER – 2 Days (Early Booking, prior to June 30th)	£200
MEMBER – 2 Days	£275
NON - MEMBER – 2 Days	£400

The cost includes attendance on both days, champagne reception, dinner, entertainment and B&B Monday 20 October (all prices exclude VAT)

BOOK YOUR PLACE NOW!

Present at the 2008 Conference and your place will be FREE!

Present at any other meeting throughout the year and you will be rewarded with a 50% saving on your place at the 2008 Conference

Sage User Network 2008 Conference

Opportunities

Would your company like to be part of our 2008 Conference?

For a minimal fee, we are offering member companies the chance to have a small display stand in the main networking area of the conference.

If you are interested, please email Nicole James or call the Sage User Network on 0118 9813223

The **Sage User Network DISCUSSION FORUM** is for the exchange of ideas and to get your questions answered; it will only be an effective resource if you, the members, use it on a regular basis

Sage User Network Notice Board

Newsletter Articles

Please can you send any articles for the next newsletter to Nicole James. Anything you would like to be published is acceptable – letters to the editor, user stories, hints & tips, comments on the service the Sage User Network provides.

Dates for your 2008 Diary

11 Sep 2008 - Meeting/Awareness Day
Steljes, Bagshot, Surrey

20-21 Oct 2008 - 2008 Conference
Oxford Belfry, Nr Thame, Oxfordshire

9 Dec 2008 - Meeting/Awareness Day

Agendas will be published on the website
Book your place

Sage User Network Committee Meetings

22 Jul 2008 - Sage Winnersh

11 Nov 2008 - Sage Winnersh

If you are interested in joining our committee, please email Nicole James or call to discuss on 0118 9813223

Information Now Available in the Members Area

- You can now view the Sage Training Schedule in the Members Area

- Presentations from Sage User Network meetings

- The Members area is also the only place where you can view and vote on the Sage Line 500 Wish List

- How to access the Sage Docweb and Online Help

Member Details

If you change your contact details, company name, system etc, please let us know so that we can keep our records up to date.

CONGRATULATIONS

to Gordon Cooper, Futaba Tenneco UK Ltd

for the most posts in the Sage User Network Discussion Forum

Thank you for participating – your gift is on it's way!

Close runners up: Gary Moorhouse, Stovax Ltd
                      Simon Taylor, A. Nelsons & Co Ltd

KEEP POSTING! Next quarter it could be you!